## AGREEMENT FOR PAYMENTS IN LIEU OF AD VALOREM TAXES

THIS AGREEMENT (the "Agreement") is made and entered into as of this the day of new of the company of the city of the company of the city of the city of the "Board"); YANFENG US AUTOMOTIVE INTERIOR SYSTEMS I LLC (the "Company"); the CITY of CHATTANOOGA (the "City"); and HAMILTON COUNTY (the "County") and is joined in, for purposes of evidencing their acceptance of the agency relationship established herein, by WILLIAM F. HULLANDER and his successors, acting in the capacity of HAMILTON COUNTY TRUSTEE (the "Trustee"), and by MARTY HAYNES and his successors, acting in the capacity of HAMILTON COUNTY ASSESSOR OF PROPERTY (the "Assessor").

### WITNESSETH:

WHEREAS, the Company is contemplating the acquisition of machinery, equipment and other personal property, as more particularly described on Exhibit A attached hereto and incorporated herein (the "Property"), for installation in connection with the Company's facility to be located in Chattanooga, Hamilton County, Tennessee (the "Project"), resulting in an investment of at least \$48 million and the creation of at least 325 full-time jobs (directly or through one or more staffing companies) which jobs shall have an average annual wage (excluding benefits) equal to at least \$50,000.00 between September 1, 2015 and September 1, 2018 (collectively the "Investment, Jobs and Wage Projection"), and has requested the Board's assistance with the Project; and

WHEREAS, substantial economic benefits to the City and County economies will be derived from the Project; and

WHEREAS, the Board has agreed to hold title to the Property, together with all additions thereto, replacements thereof, and substitutions therefor and to lease the Property to the Company (the "Lease"); and

WHEREAS, because the Property is to be owned by the Board, which is a public corporation organized under the provisions of Tennessee Code Annotated, § 7-53-101, et seq., the Property will be exempt from ad valorem property taxes ("property taxes") normally paid to the City and to the County, so long as the Property is owned by the Board, pursuant to the provisions of Tennessee Code Annotated, § 7-53-305; and

WHEREAS, for the public benefit of the citizens of the City and the County, the Board has requested that the Company make certain payments to the Board in lieu of the payment of property taxes that would otherwise be payable on the Property; and

WHEREAS, the Company has agreed to make such payments to the Board in lieu of the property taxes otherwise payable on the Property (the "In Lieu Payments"), as more particularly set forth hereinafter; and

WHEREAS, the Board has been authorized to receive the In Lieu Payments in lieu of property taxes by resolutions adopted by the City and the County, acting through their duly elected Council and Commission, respectively, which resolutions delegate to the Board the authority to accept the In Lieu Payments upon compliance with certain terms and conditions, including, without limitation, the requirement that the Board collect and expend such payments in furtherance of the public purposes for which the Board was created; and

whereas, the Company and the Board have agreed that all In Lieu Payments made to the Board by the Company shall be paid to the City of Chattanooga Treasurer (the "Treasurer") and the Trustee, who shall disburse such amounts to the City and the County in accordance with the requirements specified herein; and

WHEREAS, the Board wishes to designate the Assessor as its agent to appraise the Property and assess a percentage of its value in the manner specified herein; and

WHEREAS, the Board wishes to designate the Treasurer and the Trustee as its agent to receive the In Lieu Payments in accordance with the terms of this Agreement;

NOW, THEREFORE, IN CONSIDERATION OF the mutual covenants and agreements set forth herein, the parties hereto agree as follows:

- 1. <u>Designation of Assessor; Appraisal and Assessment of Property</u>. The Board hereby designates the Assessor as its agent to appraise and assess the Property. The Assessor shall appraise and assess the Property in accordance with the Constitution and laws of the State of Tennessee as though the Property were subject to property taxes. The Assessor shall give the Treasurer, the Trustee, the Board, and the Company written notice of any changes in appraisals of the Property in the same manner that notices are given to owners of taxable property. The Assessor shall make available to the Board and the Company all records relating to the appraisal and assessment of the Property.
- 2. <u>Computation and Billing of Payments In Lieu of Taxes</u>. The Board hereby designates the Treasurer and the Trustee and as its agent to compute the amounts of the In Lieu Payments, to receive such payments from the Company and to disburse such payments to the City and the County. On or about October 1 of each year during the term of this Agreement, the Treasurer and the Trustee shall compute the taxes which would be payable on the Property if it were subject to property taxes, in accordance with the Constitution and laws of the State of Tennessee and in accordance with the appraisal and assessment of the Assessor. Each year hereunder, the Treasurer and the Trustee shall send the Board and the Company bills for appropriate amounts of In Lieu Payments (the "Tax Bill").
- 3. Payments in Lieu of Taxes. After receipt of the Tax Bill, the Company shall pay to the Treasurer and the Trustee the amounts indicated on the Tax Bills which amounts shall be determined in accordance with the provisions set forth below in Paragraph 4. The In Lieu Payments shall be made in lieu of the property taxes which would otherwise be payable on the Property if it were subject to property taxes.
- 4. Amount of Payments by the Company. For the fourteen (14) year period covering and inclusive of years 2017 through 2030 for the Property (the "Tax Abatement

period"), the Company shall make In Lieu Payments with respect to the Property in an amount, as determined by the Assessor, the Treasurer and the Trustee, equal to the following percentage of the taxes that would have been payable on the portion of the Property if it were subject to property taxes for the respective years shown:

			*	Comba Calacal
		City General	County General	County School
Year,		Fund	Fund	Fund
2017	~	50%	50%	100%
	72	50%	50%	100%
2018			50%	100%
2019		50%	50%	100%
2020		50%		100%
2021		50%	50%	100%
2022		50%	50%	
2023		50%	50%	100%
2024		50%	50%	100%
2025		50%	50%	100%
		50%	50%	100%
2026		50%	50%	100%
2027			50%	100%
2028		50%		100%
2029	140	50%	50%	100%
2030		50%	50%	10070

For the avoidance of doubt, the parties intend that the Company shall make (i) In Lieu Payments in an amount equal to one hundred percent (100%) of all ad valorem taxes that would be dedicated to the support of the County school system, which the Company and County acknowledge and agree currently equates to 49.64% of the amount of the total County taxes that would have been payable on the Property if it were subject to property taxes (the "School Portion"), and (ii) In Lieu Payments in an amount equal to 50% of all other ad valorem taxes of the City and the County, excluding the educational portion of the County ad valorem taxes.

For any periods before the Tax Abatement Period or after the Tax Abatement Period that the Property is owned by the Board and leased to the Company, the Company shall make In Lieu Payments in an amount, as determined by the Assessor, the Treasurer and the Trustee, equal to one hundred percent (100%) of the amount of taxes that would have been payable on the Property if it were subject to property taxes. Notwithstanding the above, any amounts assessed as property taxes against the Property shall be credited against any In Lieu Payments due under this Agreement.

- 5. <u>Penalties and Late Charges</u>. The Company shall make the In Lieu Payments for each year during the term before March 1 of the following year. All In Lieu Payments shall be subject to penalties, late charges, fees and interest charges as follows:
- (a) If the Company fails to make any In Lieu Payment when due, then a late charge shall be charged and shall also be immediately due and payable. The late charge shall be in the amount of one and one-half percent (1-1/2%) of the owed amount. Additional late charges of one and one-half percent (1-1/2%) of the amount shall accumulate and become

immediately due and payable upon the expiration of each subsequent thirty (30) day period when there remains any outstanding unpaid amount.

- as provided hereinabove, then the Board, the City or the County may bring suit against the Company in the Chancery Court of Hamilton County to seek to recover the In Lieu Payments due, late charges, expenses and costs of collection in addition to reasonable attorneys' fees.
- 6. <u>Minimum Requirements; Annual Review; Increase in Amount of In Lieu</u>
  Payments.
- percent (100%) of the Minimum Jobs Requirement and the Company must meet one hundred percent (100%) of the Minimum Investment Requirement by September 1, 2018 (the "Determination Date") and during each calendar year thereafter through and including calendar year 2025. For purposes of this Section, the "Minimum Jobs Requirement" equals two hundred-sixty (260) full-time jobs (directly or through one or more staffing companies), and the "Minimum Investment Requirement" equals \$38,400,000 (Thirty-eight Million Four Hundred Thousand Dollars).
- Minimum Jobs Requirement during the calendar year in which the Determination Date occurs or during any calendar year thereafter through and including calendar year 2025, the City and the County reserve the right but are not obligated to increase the amount of the general fund In Lieu Payments applicable to the Property for the same calendar year in which such failure occurs by a percentage equal to 100% less the "Company Job Performance" for such calendar year (the "Job In Lieu Payment Percentage Increase"). The "Company Job Performance" for any calendar year means the proportion, expressed as a percentage, that the average number of full-time jobs actually maintained by the Company (directly or through one or more staffing companies) bears to the Minimum Jobs Requirement. In no event shall the Company's annual General Fund In Lieu Payments exceed one hundred percent (100%) of the general fund taxes that would be assessed against the Property if it were subject to general fund taxes.

#### Example 1.

Total number of full-time jobs as of September 1, 2018 = 325 Minimum Jobs Requirement = 260 No increase in In Lieu Payments for 2018 (Minimum Jobs Requirement has been exceeded)

#### Example 2:

Total number of full-time jobs as of September 1, 2018 = 234

Minimum Jobs Requirement = 260

Company Job Performance = 90%

Job In Lieu Payment Percentage Increase for 2018 = 10%

(In Lieu Payment Percentages for 2018 for City General Fund and County General Fund may each be increased by 10%. In this example, the In Lieu Payment Percentages for 2018 may be increased from 50% to 60%.)

Annual Investment Review. If the Company fails to achieve the Minimum Investment Requirement during the calendar year in which the Determination Date occurs or during each calendar year thereafter through and including calendar year 2025, the City and the County reserve the right but are not obligated to increase the amount of the general fund In Lieu Payments applicable to the Property for the same calendar year in which such failure occurs by a percentage equal to 100% less the "Company's Investment Performance" for such calendar year (the "Investment In Lieu Payment Percentage Increase"). Investment Performance" for any calendar year means the proportion, expressed as a percentage, that the actual aggregate capital investment made by the Company through the end of such calendar year, including all capital investment made in the preceding calendar years in connection with the Project, bears to the Minimum Investment Requirement. In no event shall the Company's annual General Fund In Lieu Payments exceed one hundred percent (100%) of the general fund taxes that would be assessed against the Property if it were subject to general fund taxes.

#### Example 3:

Total amount of capital investment through January 1, 2019 = \$50,000,000

Minimum Investment Requirement = \$38,400,000

No increase in In Lieu Payments for 2019 (Minimum Investment Requirement has been exceeded)

## Example 4:

Total amount of capital investment through January 1, 2019 = \$36,450,000

Minimum Investment Requirement = \$38,400,000

Company's Investment Performance = 95%

Investment In Lieu Payment Percentage Increase for 2019 = 5%

(In Lieu Payment Percentages for 2019 for City General Fund and County General Fund may each be increased by 5%. In this example, the In Lieu Payment Percentages for 2018 may be increased from 50% to 55%.)

Such formula shall be evaluated on an annual basis until the Minimum Investment Requirement has been met or exceeded, whereupon no further evaluations or increase in the amount of the In Lieu Payments pursuant to this Section 6(c) shall occur.

- Single Adjustment Regarding Tax Abatement; Issuance of Supplemental Bill to the Company. If both the annual employment review under Section 6(b) and the investment review under Section 6(c) for any calendar year indicate an increase in the In Lieu Payments for the same calendar year in which such failure occurs, and if the City and the County elect to increase the In Lieu Payments for such calendar year, then the City and the County shall determine whether the increase under Section 6(b) or Section 6(c) shall apply, which shall be the sole remedy for a shortfall in the Investment, Jobs and Wage Projection. The increase under Section 6(b) and Section 6(c) shall not be combined. If the City and the County increase the amount of the In Lieu Payments pursuant to the annual employment review under Section 6(b) for any calendar year, then they may not, in the same year, also increase the amount of the In Lieu Payments pursuant to Section 6(c), and vice versa. For example, using Examples 2 and 4 shown above, the City and the County may elect to either (i) increase the amount of the In Lieu Payments to the City General Fund and the County General Fund under Section 6(b) by 10% or (ii) increase the amount of the In Lieu Payments to the City General Fund and the County General Fund under Section 6(c) by 5%. In accordance with the foregoing and once a determination has been made of the Jobs In Lieu Payment Percentage Increase or the Investment In Lieu Payment Percentage Increase, whichever is determined to be applicable, the Treasurer and the Trustee shall compute the amount of the additional In Lieu Payment resulting therefrom and will issue a supplemental bill to the Company for that payment.
  - (e) <u>Project Closure</u>. In the event the Project closes or moves from the County during the Tax Abatement Period, the City and the County reserve the right to immediately terminate the tax abatements provided by this Agreement and require the partial repayment of amounts that would have been payable on the Property during the Tax Abatement repayment of are subject to property taxes. The provisions of this subsection (e) shall be the sole remedy for a closure or relocation of the Project.
  - Disbursements by the Treasurer and Trustee. All sums received by the Treasurer pursuant to Paragraph 3 for the benefit of the City general fund shall be disbursed to the general funds of the City in accordance with this paragraph and in accordance with the normal requirements of law governing the settlement and paying over of taxes to counties and municipalities. All sums received by the Trustee pursuant to Paragraph 3 for the benefit of the County general fund shall be disbursed to the general fund of the County in accordance with this paragraph and in accordance with the normal requirements of law governing the settlement and paying over of taxes to counties and municipalities. All such sums received by the Treasurer shall be placed into an account for the use and benefit of the City. All such sums received by the Trustee shall be divided into an account for the use and benefit of the County. The account for the use and benefit of the City shall be funded with the proportionate amount to which the In Lieu Payments are attributable to property taxes which would otherwise be owed to the City, and the account for the use and benefit of the County shall be funded with the proportionate amount to which the In Lieu Payments are attributable to property taxes which would otherwise be owed to the County. All sums received by the Trustee pursuant to Paragraph 3 for the benefit of the County school system shall be disbursed to the County and thereafter deposited into an account for the educational use and benefit of the County schools. The parties acknowledge and agree that all disbursements to the City and County pursuant to this Agreement are in furtherance of the Board's purposes as set forth in Tennessee Code Annotated § 7-53-305.

## 8. Economic Development Lease Payment

City of Chattanooga. For each calendar year beginning with 2017 (a) in which the In Lieu Payment Percentage as to the City General Fund (see chart in Section 4) is less than 100%, an economic development lease payment (an "Economic Development Payment") equal to 15% of the City property taxes that would otherwise be payable for such year on the Property if it were subject to property taxes (as calculated by the Treasurer pursuant to Section 2, above) shall be computed and collected by the Treasurer; provided, however, in no event shall the total of the Company's annual City General Fund In Lieu Payments plus the Economic Development Payment to the City exceed one hundred percent (100%) of City general fund taxes that would be assessed against the Property if it were subject to general fund taxes. Beginning in 2017, this Economic Development Payment will be paid for each year that the Property is owned by the Board through and including 2030 if the In Lieu Payment Percentage as to the City General Fund (see chart in Section 4) for such calendar year is less than 100%. If the Board's ownership ceases during any calendar year, then that year's Economic Development Payment will be prorated. The Treasurer shall add the Economic Development Payment as a separate line item on the Tax Bill, and the Company shall pay the Economic Development Payment for each such year during the term before March 1 of the following year. Any failure to pay the Economic Development Payment on or before March 1 shall result in penalties and late charges calculated in the same manner as penalties and late charges are calculated for In Lieu Payments under this Agreement.

The Treasurer shall disburse the City's Economic Development Payment to the City of Chattanooga's Industrial Development Board. The City of Chattanooga's Industrial Development Board shall hold such funds to be used for economic development purposes, as directed by the Mayor of the City.

#### (b) [Reserved.]

- 9. Contest by the Company. The Company shall have the right to contest the appraisal or assessment of the Property by the Assessor, the computation by the Treasurer and the Trustee of the amount of the In Lieu Payment and the calculation of the Economic Development Payments. If the Company contests any such appraisal or assessment, then it shall present evidence to the Assessor in favor of its position. If the In Lieu Payments, or the Economic Development Payments, as applicable, being contested shall be or become due and payable, the Company shall make such payments under protest. The Company and the Assessor, the Treasurer or the Trustee, as the case may be, shall negotiate in good faith for a period not to exceed sixty (60) days to resolve any disputes as to appraisal, assessment or computation of the In Lieu Payment or the Economic Development Payments, as applicable. If the Company and the Assessor, the Treasurer or the Trustee, as the case may be, are unable to resolve a dispute, then the Company may file suit in the Chancery Court of Hamilton County to ask that the provisions of this Agreement, including those covering appraisal, assessment and computation, be construed or applied to the relevant facts by the Chancery Court in order to resolve such dispute.
- 10. <u>Lien on the Property</u>. Any amounts which remain payable under this Agreement shall become a lien on the Property, and such lien shall be enforceable against the

Property in the event that any payment owing hereunder is not timely made in accordance with this Agreement.

- 11. Term. This Agreement shall become effective on the date that the Board leases the Property to the Company and shall continue for so long as the Board holds title to any of the Property and leases such property to the Company or the Company have made all payments required hereunder, whichever shall later occur.
- Leasehold Taxation. The Board, the City, the County, the Treasurer, the 12. Trustee and the Assessor acknowledge and agree that the Company's personal property leasehold interest in the Property shall not be subject to assessment for ad valorem tax purposes, as the Company's leasehold interest is subject to this agreement for payments in lieu of taxes. If the leasehold interest of the Company in the Property should be subject to ad valorem taxation for any year hereunder, then any amounts assessed as taxes thereon shall be credited against any In Lieu of Tax Payments and Economic Development Payments paid under this Agreement and carried forward from year to year until fully utilized. Additionally, in the event the Company determines, in the exercise of reasonable discretion, that there is a possibility, notwithstanding the foregoing agreement, of a positive taxable leasehold interest in the Property, the Company shall have the continuing option to require the Board take all reasonable steps, at no additional cost to the Board, to restructure this Agreement to eliminate the positive leasehold value and to deliver the same economic benefit to the Company as is contemplated under this Agreement without the imposition of any advalorem taxes on such leasehold value. Such options may include, but are not limited to, an arrangement by which the Board issues and the Company purchase industrial revenue bonds to finance all or a portion of the Property, provided that such bonds shall be limited obligations of the Board and non-recourse to the City and the County.
- 13. <u>Notices</u>, <u>etc</u>. All notices and other communications provided for hereunder shall be written (including facsimile transmission and telex), and mailed or sent via facsimile transmission or delivered addressed as follows:

Board or to the City:

Wade A. Hinton
City Attorney
City of Chattanooga
Suite 200, 100 E. 11<sup>th</sup> Street
Chattanooga, Tennessee 37402

The County:

Rheubin M. Taylor County Attorney Hamilton County Government Room 204, County Courthouse Chattanooga, Tennessee 37402 Company:

Yanfeng US Automotive Interior

Systems I LLC

4500 Helm Street, Suite 200 Plymouth, Michigan 48170 Attention: Tax Director

With a Copy to:

Mellen, Smith & Pivoz PLC

30600 Telegraph Road, Suite 1131 Bingham Farms, Michigan 48025 Attention: Peijin Wu Hoppe, CPA

With a Copy to:

Miller & Martin PLLC

832 Georgia Avenue

Suite 1200, Volunteer Building Chattanooga, Tennessee 37402 Attention: Mark W. Smith

The Assessor

Hamilton County Assessor of Property

Hamilton County Courthouse Chattanooga, Tennessee 37402

The Treasurer:

City of Chattanooga Treasurer

101 East 11<sup>th</sup> Street Chattanooga, TN 37402

The Trustee

Hamilton County Trustee Hamilton County Courthouse Chattanooga, Tennessee 37402

Any such person may, by notice given hereunder, designate any further or different addresses to which subsequent notices, certificates or other communication shall be sent. All such notices and communications shall, when mailed by registered and certified mail, return receipt requested, Express Mail, or facsimile, be effective when deposited in the mails or if sent upon facsimile transmission, confirmed electronically, respectively, addressed as aforesaid.

- 14. No Waiver; Remedies. No failure on the part of any party hereto, and no delay in exercising any right under this Agreement shall operate as a waiver thereof; nor shall any single or partial exercise of any right under this Agreement preclude any other or further exercise thereof or the exercise of any other right. The remedies provided in this Agreement are cumulative and are not exclusive of any remedies provided by law.
- 15. <u>Severability</u>. In the event that any clause or provision of this Agreement shall be held to be invalid by any court or jurisdiction, the invalidity of any such clause or provision shall not affect any of the remaining provisions of this Agreement.

- obligation, covenant or agreement contained in this Agreement shall be had against any incorporator, member, director or officer, as such, of the Board, whether past, present or future, either directly or through the Board. Any and all personal liability of every nature, whether at common law or in equity, or by statute or by constitution or otherwise, of any such incorporator, member, director or officer, as such, is hereby expressly waived and released as a condition of and consideration for the execution of this Agreement.
- 17. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of each of the parties and signatories hereto and to their respective successors and assigns.
- 18. <u>Governing Law</u>. The Agreement shall be governed by, and construed in accordance with, the laws of the State of Tennessee.
- 19. <u>Amendments</u>. This Agreement may be amended only in writing, signed by each of the parties hereto, except that the Treasurer, the Trustee and the Assessor shall not be required to join in amendments unless such amendments affect their respective duties hereunder.
- 20. <u>Annual Report</u>. On or before January 31 of each year this Agreement is in effect, the Company shall provide a report to the Mayor of the City and the Mayor of the County summarizing its investment in the Property and the development and operation of the Project for purposes of analyzing the Company's progress in achieving the Investment, Jobs and Wage Projection. An independent audit of the annual report may occur, but no more than once annually, if requested by the City or County during any calendar year of this Agreement.
- 21. <u>Stormwater Fees</u>. The Company shall be responsible for all stormwater fees assessed by the City against the Property.
- 22. <u>Compliance with Laws</u>. The Company understands the relevant and applicable federal and state laws that apply to the terms and conditions of this Agreement and agrees to comply with these relevant and applicable federal and state laws.

[Signature Pages Follow]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and date first above written.

ATTEST:

THE INDUSTRIAL DEVELOPMENT BOARD OF THE CITY OF CHATTANOOGA

By: \_

Secretary

By:

hairman

# YANFENG US AUTOMOTIVE INTERIOR SYSTEMS I LLC, a Delaware limited liability company

By:

Name: NATHAN PROBEN

Title: AUTHORIZED REPRESENTATIVE

# . CITY OF CHATTANOOGA, TENNESSEE

By:

Mayor

#### HAMILTON COUNTY, TENNESSEE

By: M. Copy n.j.
County Mayor

WILLIAM F. HULLANDER

By: William Thelland Hamilton County Trustee

**MARTY HAYNES** 

By: Mary Layres
Hamilton County Assessor of Property

# EXHIBIT "A" TO PILOT AGREEMENT

#### THE PROPERTY

During the Tax Abatement Period, the Property shall include all machinery, equipment and other tangible personal property that is installed or otherwise located on or about or used in connection with the Company's facilities located at and around 7463 Bonnyshire Drive, Chattanooga, Tennessee 37416 between September 1, 2015 and December 31, 2030, together with replacements thereof and substitutions therefor, in connection with the Company's facilities and operations on the Company's facilities on such property or at or about any other owned or leased real property in Hamilton County, Tennessee where the Company conducts operations.